	Year	Total	YoY % increase	Actual	Total Income	Reserves held prior to end of previous year's fundraising	# of employees at start of year	# of employees to add
	2016	£1,868,756	111.16%	£1,620,000	£2,302,689	£891,000	17.00	8.25
No OP gift	2017	£2,011,300	7.63%		£2,592,000	£1,645,920	19.63	5.50
	2018	£2,808,080	39.62%		£3,110,400	£2,226,620	23.75	6.00
£1M/year gift scenario	2017	£2,460,600	31.67%		£3,592,000	£1,645,920	20.63	6.50
	2018	£3,449,000	40.17%		£4,110,400	£2,777,320	24.63	7.00
50% of funds from OP ($\pm 2M$ /year grant)	2017	£3,011,300	61.14%		£4,592,000	£1,645,920	21.63	7.50
	2018	£4,380,200	45.46%		£5,110,400	£3,226,620	27.00	9.25